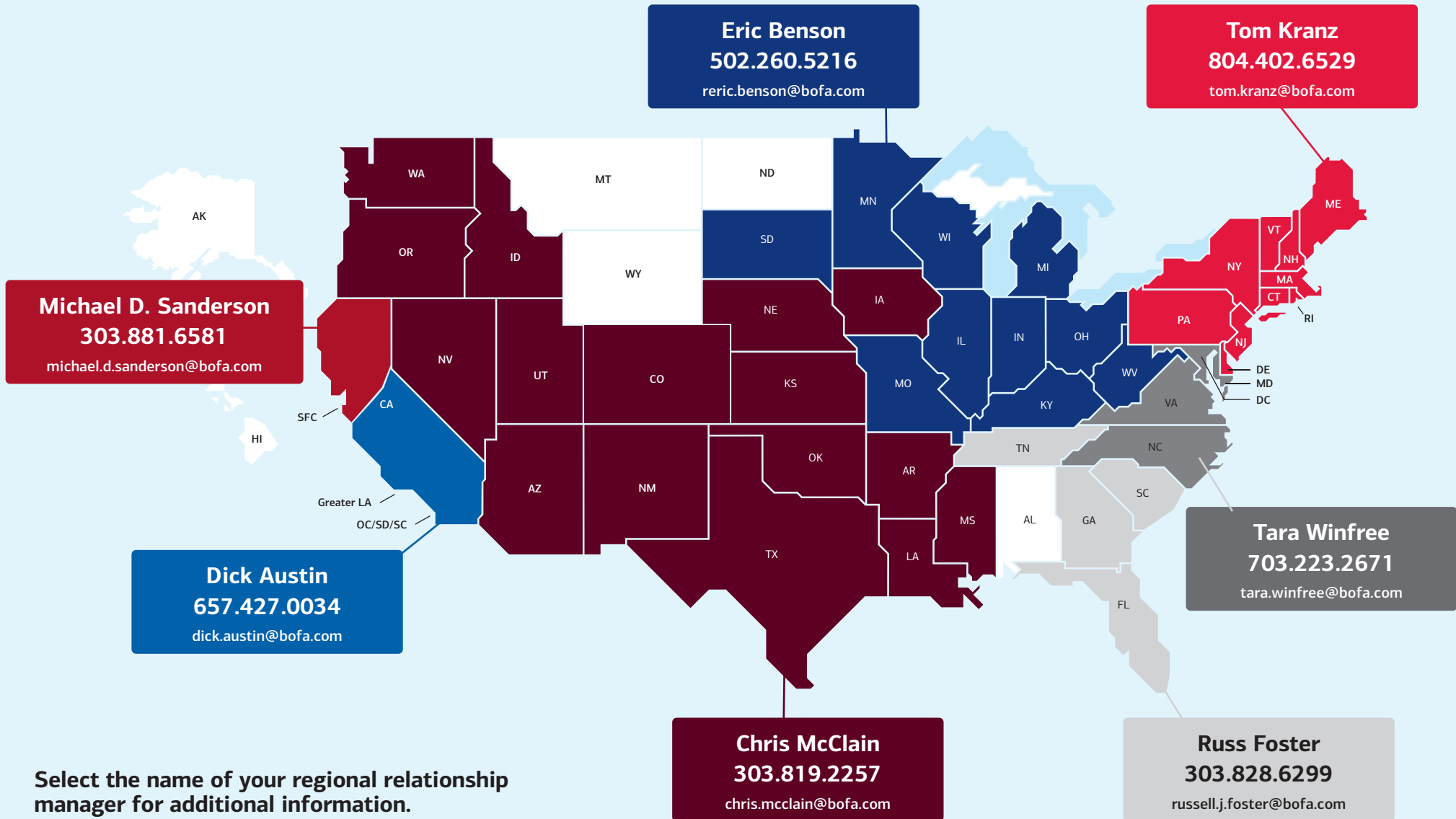


Meet the National Business Development Team





Dick Austin

Divisional Builder/Real Estate Sales Manager

657.427.0034

dick.austin@bofa.com

BIOGRAPHY

I'm Dick Austin, and I want to put my expertise to work for you and your homebuyers. For more than 35 years, I've worked in residential mortgage lending, both as a loan officer and manager, so I understand what homebuyers need. I've had a lot of experience working with real estate agents and brokers, as well as with builders and new construction lending. With my breadth of knowledge and experience, I think I'm uniquely qualified to assist in your success.

If you do business in this area, please contact Dick:
Southern California



Eric Benson

Divisional Builder/Real Estate Sales Manager

502.260.5216

eric.benson@bofa.com

BIOGRAPHY

I'm Eric Benson, and I've been working within the real estate, builder and lending industry for over 20 years. I've spent over a decade at Bank of America and currently lead our Business Development efforts across the Mid-America territory. You can count on me to create the best experience possible for your business and your clients. Don't hesitate to connect with me today.

If you do business in these states, please contact Eric:

Illinois, Indiana, Kentucky, Michigan, Minnesota, Missouri, Ohio, South Dakota,
West Virginia, Wisconsin



Russ Foster

Divisional Builder/Real Estate Sales Manager

303.828.6299

russell.j.foster@bofa.com

BIOGRAPHY

I'm Russ Foster, and I'm a specialist in working with real estate professionals and builders. During my 10+ years at Bank of America, I've developed a network of top brokers, agents and builders throughout the U.S. This builds on my experience before Bank of America, when I worked for a major real estate brand as a franchise consultant and finance partner to grow and expand a footprint in the Southeast. I look forward to working with you.

If you do business in these states, please contact Russ:
Florida, Georgia, South Carolina, Tennessee



Tom Kranz

Divisional Builder/Real Estate Sales Manager

804.402.6529

tom.kranz@bofa.com

BIOGRAPHY

I'm Tom Kranz, and I have more than 30 years of experience in residential real estate. Although I started my career working for a homebuilder, over time I've touched every aspect of buying and selling, including significant mortgage experience. That gives me the know-how to help work with my team to understand and satisfy the needs of agents and builders. I look forward to supporting your business and your homebuyers.

If you do business in these states, please contact Tom:

Connecticut, Delaware, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont



Chris McClain

Divisional Builder/Real Estate Sales Manager

303.819.2257

chris.mcclain@bofa.com

BIOGRAPHY

I'm Chris McClain, and I'm passionate about helping real estate agents and builders take full advantage of Bank of America's capabilities. With more than 15 years of experience at Bank of America, I understand how we can be a catalyst to their success. I'm also committed to being involved in the community, and have been a frequent speaker on topics relating to the lending and real estate industries. I look forward to working with you.

If you do business in these states, please contact Chris:

Arizona, Arkansas, Colorado, Idaho, Iowa, Kansas, Louisiana, Mississippi, Nebraska, Nevada, New Mexico, Oklahoma, Oregon, Texas, Utah, Washington



Michael D. Sanderson

Divisional Builder/Real Estate Sales Manager

303.881.6581

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BIOGRAPHY

I'm Michael D. Sanderson, the Divisional Builder and Real Estate Sales Manager for Northern California. My 30+ years of mortgage banking experience have given me a broad knowledge of the industry, making me a valuable resource for brokers, agents and builders alike. When we work together, I'll bring the same professionalism and commitment to your business and your homebuyers that I brought to our country as a member of the United States Marine Corps.

If you do business in this area, please contact Michael:
Northern California



Tara Winfree

Divisional Builder/Real Estate Sales Manager

703.223.2671

tara.winfree@bofa.com

BIOGRAPHY

I'm Tara Winfree, and I look forward to working with you. During my 18+ years of experience in real estate, I've been a top-producing real estate agent, a managing broker, a director of marketing and a recruiter. All of these roles have given me the opportunity to learn the ins and outs of the industry, and I can put this knowledge to work for you and your business. Since coming to Bank of America, I have supported real estate agents and brokers as well as builders large and small to support their homebuyers' dreams. I am confident I can help you too.

If you do business in these states, please contact Tara:
Maryland, North Carolina, Virginia, Washington D.C.